

Appoint, change or cancel a financial adviser

Please use this form if you are an existing investor and wish to appoint, change or cancel your financial adviser.

1. Please complete all sections in capital letters and using a black pen.

Instructions if you are appointing or changing a financial adviser.

If you wish to appoint or change a financial adviser, please complete the following:

- enter your account number and account name as they appear on your latest statement
- complete section 2 'Fund selection'
- complete section 3 'Appoint or change a financial adviser'
- complete section 5 'Financial adviser fees'
- sign the form as per the 'Signing instructions' in section 6.

Instructions if you are cancelling your financial adviser.

If you want to cancel your financial adviser, please complete the following:

- enter your account number and account name as they appear on your latest statement
- complete section 2 'Fund selection'
- complete section 4 'Cancel a financial adviser'
- sign the form as per the 'Signing instructions' in section 6.

Legal Notices


Equity Trustees Ltd AFSL No. 240975 (Equity Trustees) and referred to as Equity Trustees throughout the document, is the issuer of units in the Allan Gray Australia Equity Fund, Allan Gray Australia Balanced Fund and the Allan Gray Australia Stable Fund (together Funds).

Personal information is collected on this form by Equity Trustees and Allan Gray including their delegates, such as SS&C Solutions Pty Ltd and Orbis, (together us), for the purposes of maintaining the register of unitholders, facilitating distribution payments and other unitholder communications required or permitted by the Corporations Act 2001 or other legislation. Your personal information may be disclosed to external service companies such as print or mail service providers, to Allan Gray, Orbis or to the Funds' custodian, or as otherwise required or permitted by law. If you would like details of your personal information held by us, or you would like to correct information that is inaccurate, incorrect or out of date, please contact Allan Gray. Our privacy policy is available on our website, allangray.com.au In accordance with the Corporations Act 2001, you may be sent material (including marketing material) approved by Equity Trustees, Allan Gray or Orbis in addition to general corporate communications. You may elect not to receive marketing material by contacting Allan Gray using the details on this form. If you are a New Zealand retail investor, we cannot add you to our marketing list. Allan Gray means Allan Gray Australia Pty Ltd AFSL No. 298487 as manager for the Funds. Orbis means Orbis Investment Advisory Pty Ltd AFSL No. 237862 and its associates.

2. Send your documents to us.

You can return your form by email or post according to the details below.

 instructions@registry.allangray.com.au

 Allan Gray Funds Unit Registry
GPO Box 804
Melbourne VIC 3001
Australia

Should you require any assistance please contact us:

Australia 1300 604 604
International +61 2 8224 8604
clientservices@allangray.com.au
allangray.com.au

Appoint, change or cancel a financial adviser

1. Investor details

Account number

Account name

2. Fund selection

Please indicate which Fund/s this notification applies to.

Allan Gray Australia Equity Fund — Class A

Allan Gray Australia Equity Fund — Class B

Allan Gray Australia Balanced Fund

Allan Gray Australia Stable Fund

3. Appoint or change a financial adviser

I/We wish to advise that I/we have appointed the following financial adviser. Please note that we may need to contact your financial adviser to complete a financial adviser registration form.

Title

Full name(s)

Surname

Email address*

Financial adviser company name

Contact number

Dealer group name

Dealer group AFSL number

* If you would like your financial adviser to have access to your account via Allan Gray Online and to receive copies of your statements by email, please enter the financial adviser's email address.

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4. Cancel a financial adviser

I/We wish to cancel the following financial adviser.

Title	<input type="text"/>
Full name(s)	<input type="text"/>
Surname	<input type="text"/>
Contact number	+ <input type="text"/>

5. Financial adviser fees

I/We further authorise that the following fees be payable to my/our adviser.

<input type="checkbox"/>	Contribution fee of up to 2% + GST	<input type="text"/>	%
<input type="checkbox"/>	Ongoing fee of up to 1% pa + GST	<input type="text"/>	%

These fees will be calculated and deducted from your investment as explained in each Fund's current Product Disclosure Statement, which includes the accompanying Information Booklet (if any).

No adviser fees to be paid

Signature of financial adviser

6. Acknowledgement and signatures

By completing and signing this form, you:

- authorise us to act according with the instructions on this form
- acknowledge that the instructions on this form supersede, and have priority over, all previous instructions received by us, and
- agree to indemnify us from and against all losses, costs, expenses, claims, actions or proceedings brought against us in connection with following your instructions on this form.

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Signing instructions

Individual/Sole Trader – where the investment is in one name, the account holder must sign.

Joint Holding – where the investment is in more than one name, all of the account holders must sign.

Companies – where the company has a sole director who is also the sole company secretary, this form must be signed by that person. If the company (pursuant to section 204A of the Corporations Act 2001) does not have a company secretary, a sole director can sign alone. Otherwise this form must be signed by a director jointly with either another director or a company secretary. Please indicate the capacity in which this form is signed.

Trust – the trustee(s) must sign this form, as permitted by the trust deed (for example if the deed says two trustees must sign, then this form must be signed by two trustees). If the trustee is a company, then the signing instructions under 'Companies' apply. Trustee(s) signing on behalf of the trust confirm that the trustee(s) is/are acting in accordance with such designated powers and authority under the trust deed.

Power of Attorney – if you have not already lodged the Power of Attorney with us, please attach a copy of the Power of Attorney, certified on every page. You will also need to give us a certified copy of photo identification to satisfy Anti-Money Laundering requirements.

Signature of investor 1

Director or authorised signatory

Full name(s)

Date

Company officer (please indicate company capacity)

- Director
- Sole director and company secretary/sole trader
- Authorised signatory

Signature of investor 2

Director/company secretary or authorised signatory

Full name(s)

Date

Company officer (please indicate company capacity)

- Director
- Company secretary
- Authorised signatory